Responding to a CHANGING WORLD
OVERVIEW

NPower Pennsylvania’s mission is to ensure all nonprofits can use technology to better serve communities.

NPower PA is a unique nonprofit. By serving the nonprofit organization directly, NPower PA ensures its staff members have the technology tools they need to do their jobs, accurately track their outcomes, raise money, and succeed in the organization’s mission. NPower fundraises to bring the cost of technology down and, in some cases (with support from Foundations and Corporations) their support is provided for free.

This is no small thing. In the nonprofit world, technology is sometimes relegated to the “optional” category of an organization’s budget. Nonprofits would rather use their limited funds, for example, to serve more people in need than pay for new technology. This is an understandable compromise, but one that ultimately weakens the nonprofit organization.

ITWorks is a program of NPower PA and supports its mission by providing a flow of well-trained technologists to its nonprofit clients and corporate partners.

ITWorks seeks to address the gap in internship and job training opportunities for the 73,000 identified Out of School Youth (16–24 year olds who are neither in school nor employed) in the greater Philadelphia region. These individuals are at high risk for lifelong poverty, commonly living on wages below $10,000 per year. ITWorks offers these individuals 16-weeks of training in Information Technology (IT) and then places graduates into internships in Philadelphia’s nonprofit, business and public sectors.

Collectively NPower PA’s services impact entire communities, from the youth that live in them to the nonprofit organizations that serve them. NPower PA is working to enable positive change in our communities.
Technology is changing at a faster rate today than it has at any other point during my career.

What I see ahead is a dramatically different world for nonprofits. It is a world in which terabytes of data are being collected every second. It is a world in which mobile technology gives a powerful computer to even the most challenged people. It is a world in which a deep level of technology understanding is required for almost every position, from the Case Worker to the Executive Director. And it is a world in which a nonprofit’s impact is judged, not just by local standards, but by global standards.

These changes are exciting and positive in many ways. The reality, however, is that many nonprofits are in danger of being left behind because they lack the capacity to respond to them. Who will help nonprofits thrive in this new era? I truly believe that the answer is NPower Pennsylvania. Our mission is more relevant and urgent today than in the past. It is up to us to respond and bring all nonprofits into this new age of technology, and we are prepared to do it.

With that in mind, NPower Pennsylvania focused 2011 on changing itself to meet the changing needs of our nonprofit community.

• We undertook a strategic planning process.

• We focused on growing our capabilities with cloud-based tools, software as a service, and infrastructure as a service. These new capabilities are allowing us to guide nonprofits into an age where computing is “on-demand” rather than “in-house”.

• We are no longer bound by geography. Cloud-based tools allowed us to reach across the globe to serve a nonprofit in India. That organization, Dasra, is setting the technology example for hundreds of nonprofits serving the poorest populations in India.

• We changed the price of computers. Our computer donation program with ING DIRECT and Independence Blue Cross distributed nearly 1000 gently used PC’s to area nonprofits for free.

• We graduated two ITWorks classes this year, giving nearly a dozen nonprofits access to well-trained technology interns. The program was also honored by ComputerWorld magazine as a Laureate Award winning program.

• We launched OpenDataPhilly.org. That site is making public data accessible to nonprofits and community members who can use it to improve their communities.

A tremendous group of supporters has helped us accomplish these tasks over the past year. Our Board of Directors and CIO Advisory Board are instrumental to our capabilities, providing us with the kind of perspective, resources, and talent would otherwise be inaccessible to an organization our size.

As we look ahead, the nonprofits we serve will continue to rely on us to help them make important technology decisions that impact their organizations, their services, and their constituents. It is up to us to be the organization that they need us to be. With your help, we will be that.

Thank you for all you’ve done and continue to do for NPower Pennsylvania. Together, we are helping nonprofits respond to a changing world.

Patrick Callihan, Executive Director
SERVICES

NPower PA’s service offerings are guided by three goals: to help nonprofits improve their Stability, improve their Effectiveness, and improve their Impact on our community.

Improving a Nonprofit’s Stability and Security
Email, virus protection, data back-up, reliable internet connections, etc., need to be running quietly, in the background, so that nonprofit workers can their jobs without distraction. NPower PA’s “Stable and Secure” services provide nonprofits with:
• Remote Maintenance and Proactive Support
• Emergency Support with On-Site Technicians
• Help Desk (Donated by Computer Aid Inc.)
• Hardware Upgrades and Server Installations
• Cloud-Based Infrastructure and Connectivity

Improving a Nonprofit’s Effectiveness
NPower PA provides the training, tools, and expertise necessary to overcome the business challenges many organizations face in delivering their services. NPower PA helps nonprofits become more effective in accomplishing their mission and goals by providing them with:
• Strategic Technology Planning
• Software Selection Services
• Software Training
• Database Mapping and Implementation Services
• Organization-Wide Collaboration Tools

Improving a Nonprofit’s Impact on the Community
By helping nonprofits leverage technology, NPower PA provides them with technology that improves their impact on the individuals, families, and causes they serve. NPower PA provides technology to:
• Bridge the Digital Divide
• Gather and Disseminate Information
• Speed Communications
• Streamline Case Management
• Connect Individuals to Organizations
• Visualize Impact and Spot the Greatest Needs

1
Maximize Impact
through innovative use of technology solutions

2
Increase Effectiveness
through use of integrated technology applications

3
Achieve Stability
by building the technology foundation of operational efficiency
ITWorks is an award winning 16 week program that prepares at-risk young adults for a career in technology.

ITWorks students learn entry-level computer technician skills leading to the industry-standard Cisco IT Essentials and CompTIA A+ certification. Beyond that, they learn the professional skills they will need to be successful in the workplace. The capstone is a minimum 5-week internship at some of the area’s leading corporations and nonprofits.

ITWorks targets 18–24 year olds that have completed high school, or received their GED, but have stalled on their way to college. These students are bright and capable, but are at high-risk for life-long poverty. In southeastern Pennsylvania, more than 70,000 young people between the ages of 16 and 24 are neither in school nor employed. ITWorks provides these students with an experience that will help improve their income potential for life and help them become self-sufficient.

Luis is an example of the type of student ITWorks helps: “I knew what I was worth but now others see what I’m made of. Because of this program I am reaching my goal of a better life: a life where I don’t have to worry about money or any bump in the road along the way. This program helped me excel and now I can help many others for years to come.” Luis completed his internship at Project H.O.M.E and now works for the Urban Affairs Coalition in their IT Department.

This year ITWorks won the prestigious ComputerWorld Honors Laureate Award. The award was given in recognition of the program’s outstanding achievements in the area of training and education.

To learn more visit www.ITWorks.org.
CASE STUDIES

OPENDATAPHILLY.ORG

OpenDataPhilly.org is a new website dedicated to making important community data easily accessible for nonprofits, news agencies, residents, and techies throughout the world.

Data, and the ability to get relevant data, is a pertinent topic for our nonprofit community. Many organizations rely on public data in order to seek federal and state grants. Without it, they find it hard to compete in grant processes that pit them not only against local nonprofits, but nonprofits in regions across the country.

NPower PA worked closely with The William Penn Foundation, The City of Philadelphia’s Office of Innovation & Technology, WHYY, Technically Philly, and Azavea to launch the site.

To promote the site, NPower PA devised The OpenDataRace, a city-wide contest to help raise awareness around the importance of data to nonprofits. 2,445 votes were cast for 24 nominations from 15 organizations. The winners reflect the richness of the project.

OpenDataPhilly.org operates under the premise that data is only valuable when it’s visible and change is only possible when it’s measured.

HABITAT FOR HUMANITY PHILADELPHIA

Habitat for Humanity Philadelphia’s ReStore sells donated home goods, much of it new, at extremely reasonable prices. Proceeds from the store fund the building of new homes.

Thousands of pieces donated merchandise can cause a logistical nightmare. Habitat knew that having a robust inventory system, and being able to track what was selling, would make all the difference in the success of their store. But many Point of Sale (POS) cash register systems were out of reach for an organization like theirs.

In order to put POS within reach for Habitat, NPower PA’s corporate partner Reed Technology and Information Services, provided a grant. ReStore manager Gail Lankford says of the system: “POS systems are a very expensive to start off with a new business, so we are really fortunate in order to have that. We would be worlds’ away without having that systems installed from day one.”

Reed Technology and Information Services CIO David Ballai says of his company’s contribution and relationship with NPower PA: “If you’re undertaking a relationship with NPower PA, you’re really undertaking a relationship with a much broader community, and you’re having a very substantive impact on those organizations.”
The Latin American Community Center has hundreds of children in their care on a daily basis. They provide young people with services and education in order to help them become valuable contributors to their communities.

LACC had an existing program to teach young people computer skills; however, they lacked the computers necessary to make the program a success.

Steve Villanueva, the IT Director of The Latin American Community Center, said of the importance of the program, “one little thing that we expose kids to can change their entire future.”

NPower PA reached out to Independence Blue Cross in order to secure gently used PCs. ING DIRECT agreed to refurbish the machines so that they could be fully utilized by The Latin American Community Center’s technology program.

20 donated PCs made all the difference in helping to stimulate the interest of 13 to 17 year olds in the program. And when the students complete the program, they get to take the computers home. The benefits are reaching far beyond the student, to their families and communities as well.
Member Organizations
(as of 1.18.2012)

NPower PA’s members form a vibrant community of nonprofits dedicated to using technology to better achieve their missions.

ADVOCACY & COMMUNITY REDEVELOPMENT
American Academy of Pediatrics - Delaware Chapter
Barra Foundation
Bread & Roses Community Fund
Center for Responsible Funding
Center for the Study of Economics
Chester County Improvement Project
Chester County Economic Development Foundation
Community Design Collaborative
Cooperative Business Assistance Corp.
DE NonProfit Association
Delaware Valley Granmakers
East Mt. Airy Neighbors
Enterprise Center
Equality Advocates of Pennsylvania
Executive Service Corps of the Delaware Valley
Fairmount Community Development Corporation
Foundation for Individual Rights and Education
Friends Center Corporation
Friends Fiduciary Corporation
Iraq Veterans Against the War
Jewish Federation of Greater Philadelphia
Jewish Reconstructionist Foundation
Jewish Social Policy Action Network
Leadership Philadelphia
Legal Aid of Southeaster PA
Mayfair Community Development Corp.
Medical Students for Choice
Mt. Airy Revitalization Corporation
Mt. Airy, USA
NARAL PA
NeighborhoodsNow
Norris Square Neighborhood Project
North Penn Community Health Foundation
Ogantz Ave. Revitalization Corp.
Philadelphia Association of Community Development Corporations
Philadelphia Forward
Philadelphia Hospitality, Inc.
Richie Ashburn Baseball Foundation
Stoneleigh Center
The Nelson Foundation
Violette de Mazia Foundation
West Mount Airy Neighbors
West Philly Empowerment Zone
Women’s Business Development Center
Women’s Opportunities Resource Center

ARTS, CULTURE & HUMANITIES
African American Museum of Philadelphia
American Cities Foundation
Appel Farm Art & Music Center
Artreach
Arts & Cultural Council of Bucks County
Art Therapy Express Program Inc.
Asian Arts Initiative
Avenue of the Arts Inc.
Build a Bridge Int’l
Cheltenham Art Center
Civil War and Underground Railroad Museum
College of Physicians of Philadelphia
Conservation Center for Arts and Historic Artifacts
Creative Access
Dance/USA Philadelphia
Darlington Arts Center
Delaware Art Museum
Delaware Historical Society
Delaware Institute for the Arts in Education
Gershman Y
Fabric Workshop and Museum
Friends of Delaware Canal
Friends of Laurel Hill Cemetery
Friends of the Free Library of Philadelphia
Greater Philadelphia Cultural Alliance
Hedgerow Theatre
Historic Yellow Springs
InLiquid
Jeanne Ruddy Dance
Leweay Foundation
Main Line Arts Center
Moonstone, Inc.
Moving Traditions
Mum Puppet Theatre
Mural Arts Program
Opera Company of Philadelphia
Painted Bride Art Center
Pennsylvania Humanities Council
Philadelphia Art Alliance
Philadelphia Jewish Archives Center
Philadelphia Singers
Philadelphia Young Playwrights
Point Breeze Performing Arts Center
Rosenbach Museum and Library
Spiral Q Puppet Theater
The Center for Emerging Visual Artists
West Park Cultural and Opportunity Center
William Jeanes Memorial Library
Wood Turning Center

EDUCATION
Asociacion de Puertorriqueños en Marcha Child Care Center
Breakthrough of Greater Philadelphia
Business Center at New Covenant Campus
Camp Dreamcatcher
Campus Philly
Care to Learn Child Development Center
CCC Asociacion de Puertorriqueños en Marcha Child Care Center
Chester County Futures
Child & Home Study Associates
Children’s Scholarship Fund of Philadelphia
Children’s Village
Childspace CDI
Childspace West
Chinatown Learning Center
Collegiate Consortium for Workforce and Economic Development
Columbia North YMCA Child Readiness Center
Community Education Alliance of West Philadelphia
Community Learning Center
Community Women’s Education Project
Cornerstone Christian Academy
Cradles to Crayons
Creative World Learning Center
Delaware Financial Literacy Institute/The Money School
Delaware Valley Council for Early Care and Learning
DELCO Child Day Care Association
Educaing Communities for Parenting
Emergency Aid Fund of PA
Falcone Foundation
Food Trust, The
Greene Street Friends School
Hope Partnership for Education
Hunting Park Christian Academy
Innovative Schools Development Corp
Jack Miller Center
Japanese House and Garden Shofuso
Junior Achievement of Del Valley, Inc.
Literacy Volunteers Serving Adults
MicroSociety, Inc.
Mid-Atlantic Foundation for Safety and Education
Middle States Association of Colleges & Schools
Miquon School
Mt. Airy Community Computer Center
Mt. Airy Learning Tree
Northern Home for Children and Family Services
Old Pine Community Center
Parent Infant Center
Parenting Center at Abington
Pegasus Riding Academy
Pendle Hill
Philadelphia Early Childhood Collaborative
Philadelphia Education Fund
Community Legal Services
Community Ventures
Community Youth & Women’s Alliance
Congreso de Latinos Unidos
Consumer Credit Counseling of Delaware Valley
Council of Spanish Speaking Organizations of Philadelphia, Inc.
Daemion House, Inc.
DePaul USA
Dignity Housing
Disability Ministries Association
ElderNet
Empowerment Group
Episcopal Community Services
Family and Community Services of Delaware County
Family Services of Montgomery County
Family Support Line
Family Support Services
Finanta
Freedom Valley Disability Enablement
Friends of Farmworkers, Inc.
Friends of the Children National
Friends Rehabilitation Program, Inc.
Gateway Employment Resources
Girls Inc.
Golden Slipper Center for Seniors
Good Shepherd Mediation Program
Greater Phila Urban Affairs Coalition
Habitat for Humanity of Bucks County
Habitat for Humanity of Philadelphia
Hedwig House, Inc.
HIAS and Council
Homeless Assistance Fund, Inc.
Homeownership Counseling Association of DV
Housing Alliance
Impact Services
Independent Monitoring Corporation
Institute for Civic Values
Institute for the Development of African American Youth, Inc
Beacon Cent
InterCommunity Development Corporation
Interfaith Coalition of Food Centers
InterFaithways
Jewish Family & Children’s Service
Kensington South Neighborhood Advisory Council
Kind to Kids
Keystone Opportunity Center
Legal Aid of SE PA
Legal Services Corporation of Delaware, Inc.
Libertae
Lutheran Settlement House
MANNA
Mental Health Association in Delaware
Montgomery County Action Development Commission
Montgomery County Mediation Center
Mothers’ Home
Nationalities Service Center
Naturally Occurring Retreat Community
Neighborhood Interfaith Movement
Network of Victim Assistance
Newman Center at Drexel University
No Longer Bound
Northwest Philadelphia Interfaith Hospitality Network
PathWaysPA
Pennsylvania Assistance Technology Foundation
Pennsylvania Immigration and Citizenship Coalition
Pennsylvania Legal Aid Network
People’s Emergency Center
Peter’s Place
Philadelphia Citizens for Children and Youth
Philadelphia Council for Community Advancement
Philadelphia Development Partnership
Philadelphia Legal Assistance
Philadelphia Neighborhood Housing Services, Inc.
Philadelphia Ronald McDonald House
Philly LifeSavers
Phoenixville Area Community Services
Planned Lifetime Assistance Network of Pennsylvania
Precious Gems Supportive Services
Programs Employing People
Project to end Homelessness in PA
Regional Housing Legal Services

Members are entitled to substantial discounts on our consulting and training services in addition to other benefits. 87% of NPower’s members are located in Philadelphia County. 82% of NPower’s members have operating budgets between $100,000 and $5 million dollars.
“I knew what I was worth but now others see what I’m made of. Because of [ITWorks] I am reaching my goal of a better life: a life where I don’t have to worry about money or any bump in the road along the way. This program helped me excel and now I can help many others for years to come.”

LUIS, ITWORKS GRADUATE

Supporters

NPower PA is deeply grateful to the many sponsors whose generous gifts provide vital resources for its programs and services. If you would like information on supporting NPower PA, please contact the Development Office at 215-557-1559.

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Accenture
Bank of America
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IBM
ING DIRECT
Lincoln Financial Group Foundation
Reed Smith LLP
Reed Technology & Information Services Inc.
Reed Elsevier
SAP America Inc.
The Judge Group
The Philadelphia Foundation
UWSEPA - United Way of South Eastern PA
The William Penn Foundation

SUSTAINING CONTRIBUTORS
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CDC Global Services
Christiana Care Health System
Ci&T
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Link Technologies
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Tasty Baking Company
The Burd Group
Title Resource Group
Transcend United Technologies
UnitedHealthcare Medicare and Retirement
Vertex
VWR International Inc.
NONPROFIT TECHNOLOGY
AWARDS LUNCHEON

Hosted by NPower PA’s CIO Advisory Board, the luncheon is the region’s premiere event for technology executives who care about the nonprofit sector and want to make an impact. This year over 425 leaders from the greater Philadelphia’s technology community were in attendance. Proceeds from the event go to support the technology needs of nonprofit organizations in the greater Philadelphia region and also ITWorks.

Ed Rendell was the keynote for this year’s event. The Judge Group and SAP America co-presented the event. Thank you to all who made the day possible and contributed generously.
CIO Council

The NPower PA CIO Council is a leadership body of corporate Chief Information Officers (CIOs), Chief Technology Officers (CTOs) and other senior IT leaders.

The CIO Council has a threefold mission:

• Advise NPower PA’s staff and the Board of Directors on the design and development of NPower’s service offerings.
• Keep NPower PA’s staff and board updated on new innovations and best practices in the IT field.
• Help NPower PA attract new resources to power the overall success of its strategies, programs and solutions.

Peter Whatnell • Chair
Chief Information Officer, Sunoco, Inc.

David Ballai
Chief Information Officer and Vice President, Operations, Reed Technology & Information Services, Inc.

Jeffrey Berger
Vice President & Chief Information Officer, Philadelphia Newspapers, LLC and philly.com

Richard Cohen
Managing Director of Philadelphia Consulting Practice, Principal, Information Management Practice, Deloitte Consulting, LLP

William Compton
Vice President & Chief Information Officer, Convatec Inc.

Yvonne Cook
Principal, Chadwell Solutions

Tony DeGregorio
Vice President & Chief Information Officer, Tyco Flow Control

Lawrence Delgatto
Chief Information Officer, Radian

Ernest Dianastasis
Managing Director, Philadelphia Consulting Practice, CAI, Inc.

Timothy Duffy
Vice President, Global IT Applications, Teleflex

Dennis Egen
Chief Information Officer, The Archer Group

Robert Ehlinger
Vice President of Logistics & Chief Information Officer, Lannett Company, Inc.

Stephen Elliott
Executive Vice President & Chief Information Officer, NCO Group

Suzanne Fairlie
Founder & President, ProSearch, Inc.

Michael Ferreri
President, Judge Consulting Group, The Judge Group

Randall Gaboriault
Chief Information Officer, Christiana Care Health System

Brian Gillam
Chief Information Officer, Cozen O’Connor

Gerry Halmagyi
Director IS, ConocoPhillips

Anjana Harve
Senior Director, KOP IT Site Head and Head of Global Apps, CSL Behring

David Henkin
Vice President, Managed Services, Vertex Inc.

Jeff Hummel
Head of IT Infrastructure, ING DIRECT

James Johnson
Chief Information Officer, Sytron

Robert Juliano
Vice President & Chief Information Officer, Brandywine Realty Trust

David Kelble
Director of Information Technology, The Madlyn and Leonard Abramson Center for Jewish Life

Michael Keough
Chief Information Officer, Arkema

Chris Kohl
Vice President of Corporate Technology and Chief Information Officer, Vertex, Inc.

Ken Krieger
Chief Information Officer, The Judge Group

John Leffler
Global and Americas SAP Leader, IBM

Michael McGovern
Managing Director, Computer Services Corp. (CSC)

Gloria Moleon
Chief Information Officer, The Union League of Philadelphia

William H. Morgan
Vice President, Global Human Resources, NASDAQ

Tom Mullin
Chief Information Officer, Insurance Solutions, UnitedHealthcare Medicare & Retirement

Phil Newmoyer
Principal, The W Group Inc.

Brendan O’Malley
Vice President of Sales, Tasty Baking Company

Niraj Patel
Managing Director, The Musser Group

Charles (Rusty) Patel
Senior Vice President and Chief Information Officer, VWR International, LLC

Joseph Reithmeyer
Director of Information Technology, Senior VP of Technology, Systems Analyst, Beneficial Bank

Nick Robak
Information Technology Leader

Gagan Saxana
Vice President, IT, Apple Vacations

Stephen Shander
Senior Vice President, SAP America, Inc.

Myrna Soto
SVP, Chief Information and Infrastructure Security Officer, Comcast

Helane Stein
Director of IT, PREIT

Joe Tait
Chief Information Officer, Strategic Technologies

Nicole Tranchitella
Executive Director, Accenture

Nehal Trivedi
Chief Information Officer, TRG, & Chief Technology Strategist, Realogy

John Turner
Information Technology Leader

Charles Wallace
VP, Global Information Technology, Business Technology Systems, Keystone Foods

Rudy Wolfs
Chief Information Officer & Chief Customer Service Officer, ING DIRECT
# FINANCIALS

## NPOWER PA INCOME STATEMENT

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<tr>
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<th>2011</th>
<th>2010</th>
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<td>5,000</td>
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<td>Service Delivery</td>
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<td>Other</td>
<td>155</td>
<td>-</td>
<td>9,898</td>
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<td>Contributions - individual</td>
<td>26,610</td>
<td>32,767</td>
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<td>Contributions - in-kind</td>
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<td>818,307</td>
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<td>Rental Income</td>
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<td>Training Fees</td>
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<td>2,023,313</td>
<td>1,859,321</td>
<td>1,955,753</td>
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<td><strong>EXPENSES</strong></td>
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<td><strong>Support Services</strong></td>
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<td>Management &amp; General</td>
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<td>151,692</td>
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<td>184,414</td>
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<td>Development &amp; Fundraising</td>
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<td>1,939,620</td>
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<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>208,077</td>
<td>44,198</td>
<td>(80,299)</td>
<td>236,509</td>
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<td>Net Assets, beginning of fiscal year</td>
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<td>955,745</td>
<td>1,036,044</td>
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<td>1,208,020</td>
<td>999,943</td>
<td>955,745</td>
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</tbody>
</table>

![Graph showing total earned income from 2011 to 2008](image_url)
NPWODER PA BALANCE SHEET AS OF JUNE 30, 2011

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2011 Totals</th>
<th>2010 Totals</th>
<th>2009 Totals</th>
<th>2008 Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>471,126</td>
<td>273,413</td>
<td>33,075</td>
<td>208,974</td>
</tr>
<tr>
<td>CDs/Investments, not all current maturities</td>
<td>589,633</td>
<td>448,959</td>
<td>708,546</td>
<td>769,324</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>43,235</td>
<td>152,639</td>
<td>148,490</td>
<td>81,100</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>178,211</td>
<td>189,847</td>
<td>190,346</td>
<td>122,675</td>
</tr>
<tr>
<td>(net of allowance of $15,000 in each year)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prepaids &amp; Other Current Assets</td>
<td>27,655</td>
<td>29,542</td>
<td>17,453</td>
<td>16,505</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>1,309,860</td>
<td>1,094,400</td>
<td>1,097,910</td>
<td>1,198,578</td>
</tr>
<tr>
<td>Fixed Assets Net</td>
<td>67,515</td>
<td>8,783</td>
<td>20,229</td>
<td>29,730</td>
</tr>
<tr>
<td>Deposits &amp; Other Long-term Assets</td>
<td>12,500</td>
<td>8,398</td>
<td>8,398</td>
<td>8,398</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>1,389,875</td>
<td>1,111,581</td>
<td>1,126,537</td>
<td>1,236,706</td>
</tr>
</tbody>
</table>

| LIABILITIES & NET ASSETS    |             |             |             |             |
| Total Current Liabilities   | 181,855     | 111,636     | 170,790     | 200,659     |
| Net Assets                  |             |             |             |             |
| Unrestricted                | 1,171,040   | 913,404     | 882,664     | 747,691     |
| Board Designated            | -           | -           | 25,000      | 37,500      |
| Temporarily Restricted      | 36,980      | 86,541      | 48,083      | 250,855     |
| Total Net Assets            | 1,208,020   | 999,945     | 955,747     | 1,036,046   |
| TOTAL LIABILITIES & NET ASSETS | 1,389,875   | 1,111,581   | 1,126,537   | 1,236,705   |

2011 INCOME

- Contributed Income: $834,021
- Other Income: $23,496
- Earned Income: $1,198,189

2011 EXPENSES

- Management & General: $186,502
- Development/Fundraising: $246,445
- Program Services: $1,414,682

2010 INCOME

- Contributed Income: $818,307
- Other Income: $12,841
- Earned Income: $1,192,165

2010 EXPENSES

- Management & General: $151,692
- Development/Fundraising: $203,643
- Program Services: $1,623,780
About NPower PA

NPower PA is a nonprofit whose mission is to ensure all nonprofits can use technology to better serve our community. Donor support allows NPower to offer high-quality, professional technology services to nonprofits at low-cost and some services are free. Any 501(c)(3) — certified nonprofit agency is eligible for our services.

To learn more about our services or about supporting NPower PA, visit us on the web at www.npowerpa.org or call 215-557-1559.